



US Army Corps
of Engineers
Fort Worth District

U.S. ARMY CORPS OF ENGINEERS FORT WORTH DISTRICT



GETTING STARTED WITH THE GOVERNMENT AND SBA PROFILE ENHANCEMENT

Presented June 22, 2006 by:
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Deputy for Small Business

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US Army Corps
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Fort Worth District

GETTING STARTED



In seeking procurement opportunities with the U.S. Army Corps of Engineers, Fort Worth District, the following items need to be complete:

- Basic Government Requirements
- Keep Your SBA Profile Current

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GETTING STARTED



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- Obtain a D-U-N-S (Data Universal Numbering System) Number
<https://eupdate.dnb.com/requestoptions/government/ccrreg/>
- Obtain a CAGE (Commercial and Government Entity) Code
<http://www.dlis.dla.mil/cageserv.asp>
- Identify your product or service through NAICS (North American Industry Classification System)
www.census.gov/epcd/www/naics.html
- Business Partner Network - <http://www.bpn.gov/>
Central Contractor Registration - <http://www.ccr.gov/>
ORCA (On-Line Representations and Certifications Application) - <http://orca.bpn.gov/>
- Dynamic Small Business Search (*formerly Pro-net*)
http://dsbs.sba.gov/dsbs/dsp_dsbs.cfm

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SBA PROFILE ENHANCEMENT



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CCR WEBPAGE



Dynamic Small
Business
Search

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SBA PROFILE ENHANCEMENT



Keeping Your Profile Current
Identification, Location, & Contacts

This profile was last updated:

Name of Firm:

Trade Name ("Doing Business As ..."):

Main office or branch office?:

Address, line 1:

Address, line 2:

City:

State:

Zip:

Phone Number:

Fax Number:

E-mail Address:

WWW Page:

E-Mall (electronic mall selling firm's products):

- ❖ Keep Profile current; suggest every 90 days
- ❖ E-mail Address
- ❖ Webpage
- ❖ E-Mail (if applicable)

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SBA PROFILE ENHANCEMENT



Keeping Your Profile Current
Identification, Location, & Contacts

Contact Person:

Contact Title:

County Code (3 digit):

Congressional District:

Metropolitan Statistical Area:

DUNS Number:

CAGE Code:

Year Established:

Average Number of Employees:

Average Annual Gross Revenue:

Accepts Government Credit Card?: Yes No

GSA Advantage Contract(s):

- ❖ Average Number of Employees
- ❖ Annual Gross Revenue
- ❖ Accepts Government Credit Card
- ❖ GSA Advantage Contracts

ALWAYS FILL OUT "YES" AND "NO" BLOCKS

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SBA PROFILE ENHANCEMENT



Keeping Your Profile Current
Organization, Ownership & Certifications

Legal Structure:

Minority Code:

Women Owned?: Yes No

Veteran?: Yes No

Service Disabled Veteran?: Yes No

Current Principals: (none given)

❖ Women Owned

❖ Veteran

❖ Service Disabled
Veteran

❖ Current Principals

ALWAYS FILL OUT "YES" AND "NO" BLOCKS

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SBA PROFILE ENHANCEMENT



Keeping Your Profile Current
Organization, Ownership & Certifications

"Business Development Servicing Office"
(for certifications):
SAN ANTONIO DISTRICT OFFICE (SBA office code 0681)

8(a) Certification:

SBA 8(a) Case Number:

SBA 8(a) Entrance Date:

SBA 8(a) Exit Date:

Small Disadvantaged Business Certification:

SDB Entrance Date:

SDB Exit Date:

HUBZone Certification:

HUBZone Certified?: Yes No

HUBZone Certification Date: N/A

DBE Certifications (and State):

(none)

Non-Federal-Government Certifications:

(none given)

❖ DBE Certification

❖ Non-Federal
Government
Certification

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Keeping Your Profile Current
Products and Services

Capabilities Narrative:
(none given)

Special Equipment/Materials:
(none given)

Business Type Percentages:
(none given)

Bonding Levels
Construction Bonding Level (per contract)
Construction Bonding Level (aggregate)
Service Bonding Level (per contract)
Service Bonding Level (aggregate)

- ❖ Capabilities Narrative
- ❖ Business Type Percentage
- ❖ Bonding Levels

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SBA PROFILE ENHANCEMENT



Keeping Your Profile Current
Products and Services

NAICS Codes and Keywords:

Primary?	Code	NAICS Code's Description	"Buy Green"? ⁽¹⁾	Small? ⁽²⁾	Emerging? ⁽³⁾
Yes					

(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code.
 (2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.
 (3) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's special small business size standard for the Compositeness Demonstration Program (FAR 19-10). Note, not all NAICS codes are applicable to this program.

Keywords:

- ❖ NAICS Codes
- ❖ Keywords

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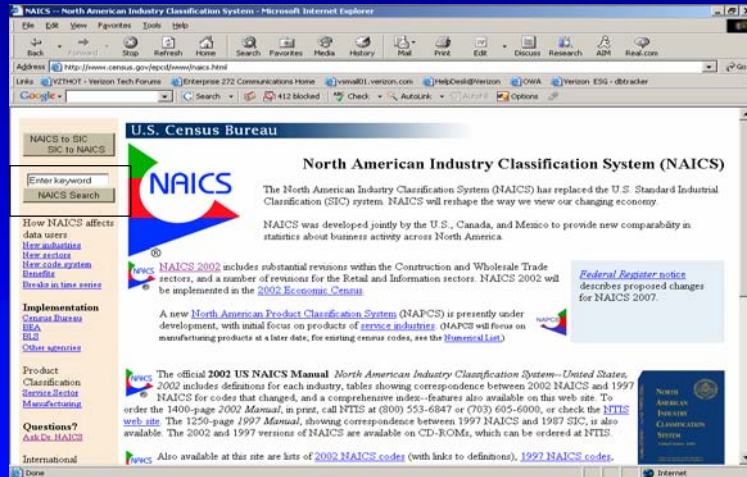


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Keeping Your Profile Current
Products and Services



- ❖ Search options:
- ❖ Number
- ❖ Keyword

<http://www.census.gov/epcd/www/naics.html>

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Keeping Your Profile Current
Performance History (References)

Federal Government References (includes prime contractors to the Federal Government to which the firm subcontracted)	←	❖ Federal Government References
(none given)		
Other References	←	❖ Other References
(none given)		

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GETTING STARTING AND SBA PROFILE ENHANCEMENT



QUESTIONS??????

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POINTS OF CONTACT



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